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### Introduction & Background

**Riaz Ahmad, Saqib, Gohar & Co. (RASG)** was established by merger of Riaz Ahmad, Chartered Accountants (a firm established by Mr. Riaz Ahmad, FCA in 1994 after resigning from Riaz Ahmad & Co. – a firm founded by Mr. Riaz Ahmad in 1956) and Gohar Manzoor & Co. (a firm established by Mr. Gohar Manzoor in 1989) in 1995.

RASG is a leading firm of Chartered Accountants and Management Consultants having significant experience in providing assurance and advisory services. The firm is now ranked amongst the leading firms in Pakistan and enjoys an excellent professional reputation within the business and industrial circles. We have, today, separate departments specializing in Taxation, Corporate Matters, Auditing, Accounting, Investigations, Business and Financial Consulting.

RASG has satisfactory Quality Control review rating under the quality control review program of **Institute of Chartered Accountants of Pakistan (ICAP)** and is registered in **State Bank of Pakistan's (SBP)** panel of auditors along with **NEPRA's** (National Electric Power Regulatory Authority), **ADB's** (Asian Development Bank) and **FBR's** (Federal Board of Revenue, Pakistan) panel of auditors.

RASG is fully competent to render all types of services related to the profession of chartered accountants and management consultants. The Firm has enjoyed a very high reputation within and outside Pakistan.

It is the basic philosophy of our Firm that our service to each client is based on a substantive knowledge of his business and the industry of which he is a part. We believe that this understanding of the client and the industry is of vital importance in rendering constructive service and in carrying out assignments in an effective manner.



### **International Affiliation**

RASG is member firm of AGN International which is one of the world's leading organizations of accounting and consulting firms providing assurance, tax, corporate finance and specialist advice to institutions and their senior management. AGN has focus on value addition by providing practical, customized solutions and identifying and pursuing business opportunities domestically and internationally.

AGN International operates in over 92 countries, bringing together 10,646 personnel in 199 member firms worldwide with 465 offices. All member firms believe AGN International is unequalled for expertise, professional experience and business knowledge and share a commitment to providing the same high quality service to their clients wherever they choose to do business.



*Accessing Global kNowledge*

At January 2013, AGN International comprised of:

**199** members and affiliates, in  
**92** countries, with  
**465** office locations, and some  
**10,646** total partners and staff

and their turnover amounted to some **US\$1.6 billion**.

AGN member firms can provide access to professional services in the following **108** countries:

Afghanistan	Dominican Republic	Latvia	Russia
Algeria	Ecuador	Lebanon	Samoa
Argentina	Egypt	Libya	Saudi Arabia
Australia	El Salvador	Liechtenstein	Senegal
Austria	Estonia	Luxembourg	Serbia
Azores, The	France	Macao	Singapore
Bahamas	Gabon	Madeira	Slovakia
Bahrain	Germany	Malaysia	Slovenia
Bangladesh	Gibraltar	Mali	South Africa
Belgium	Greece	Malta	Spain
Bolivia	Guatemala	Mauritania	Sri Lanka
Botswana	Honduras	Mauritius	Sweden
Brazil	Hong Kong	Mexico	Switzerland
Bulgaria	Hungary	Morocco	Syria
Canada	India	Netherlands	Taiwan
Cayman Islands	Indonesia	New Zealand	Tanzania
Channel Islands	Iran	Nicaragua	Thailand
Chile	Ireland	Nigeria	Tunisia
China	Isle of Man	Norway	Turkey
Colombia	Israel	Pakistan	Ukraine
Congo	Italy	Panama	United Arab Emirates
Democratic Republic of	Ivory Coast	Paraguay	United Kingdom
Costa Rica	Japan	Peru	United States of America
Croatia	Jordan	Poland	
Cyprus	Kenya	Portugal	
Czech Republic	Korea	Puerto Rico	Uruguay
Denmark	Kuwait	Qatar	Venezuela
		Romania	Vietnam

*A worldwide association of experts and independent consultants and accountants.*

## Firm's Introduction

## 1

## Office Location

RASG has four offices located in major cities of Pakistan. Contact addresses along with Partner In-charge of the office are as under:

**KARACHI:**

5 - Nasim C.H.S.  
Major Nazir Bhatti Road.  
Off: Shaheed-e-Millat Road.  
Karachi  
Phone Off: 3494-5427, 3494-6112,  
3493-1736  
Fax: 3493-2629  
Email: [rasgkhi@rasgco.com](mailto:rasgkhi@rasgco.com)

In-charge : Mr. Gohar Manzoor, FCA, FCMA

**LAHORE:**

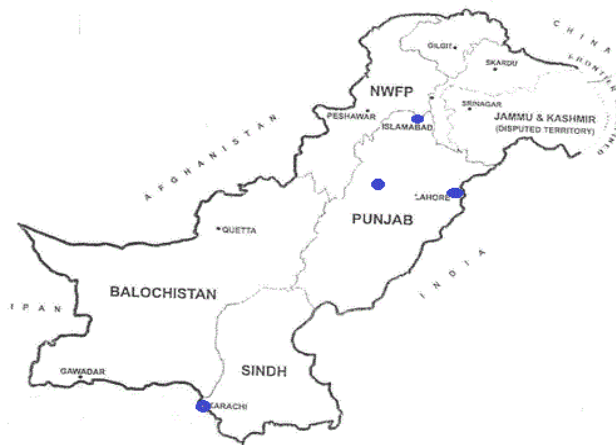
Suite No.17, 5<sup>th</sup> Floor  
Davis Hytes, Davis Road  
Lahore.

Phone Off: 36316430-1

Fax: 36316429

Email: [rasglhr@rasgco.com](mailto:rasglhr@rasgco.com)

In-charge : Mr. Riaz Ahmad, FCA, FCA (England & Wales)

**FAISALABAD:**

First Floor, Al-Fateh Plaza  
Plot # 475/D, D-Ground  
Peoples Colony  
Faisalabad.  
Phone Off: 8549532, 8549632  
Fax: 8549732  
Email: [rasgfsld@rasgco.com](mailto:rasgfsld@rasgco.com)

In-charge : Mr. Muhammad Ali Rafique , ACA

**ISLAMABAD:**

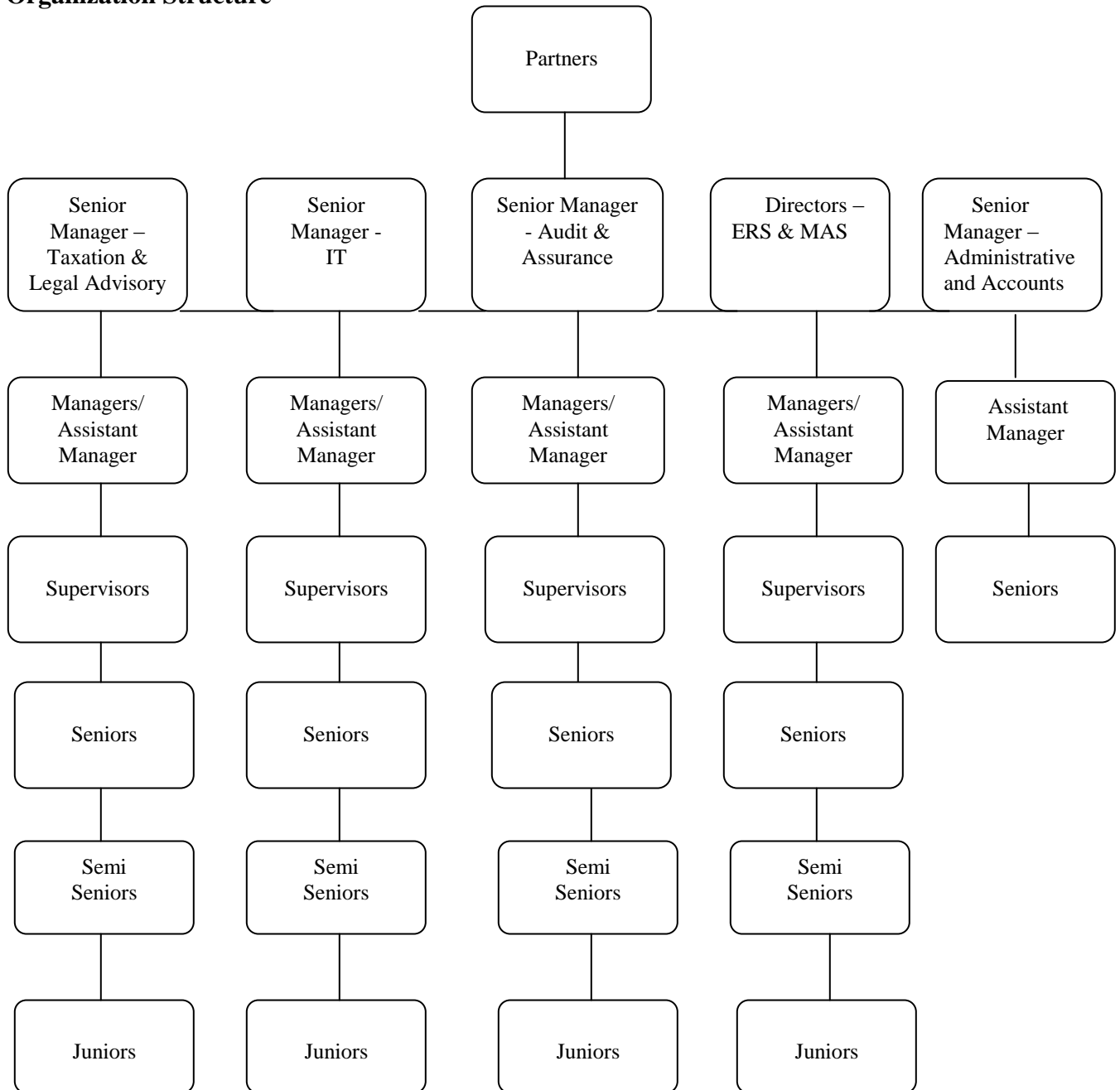
Bungalow # 3 / B, Street 17  
F – 8 / 3, Islamabad.

Phone Off: 2540503

Email: [rasgisld@rasgco.com](mailto:rasgisld@rasgco.com)

In-charge : Mr. Muhammad Ali Rafique, FCA

Organization Structure



**SERVICES OFFERED**

Each one of the offices of the Firm renders services in the following fields:-

- Accounting and Administration
- Audit and Assurance
- Enterprise Risk Services
- Special Purpose Audits
- Taxation and Legal Advisory
- Information Technology
- Management Advisory Services

The understanding of different political, economic and social environments, which our firm brings to international business enterprises, is rooted in the exceptional national stature of its members.

Our client service teams unite local and expatriate professionals to deliver knowledge where it is needed.

**ACCOUNTING AND ADMINISTRATION**

Firm provides a full range of services to the clients in circumstances where the firm's independence as auditor is not compromised.

**AUDIT & ASSURANCE**

The Firm is uniquely qualified to serve the statutory needs of both national and international clients, and reports on the financial statements of public and private corporations in accordance with the laws of the country and in accordance with the generally accepted auditing and accounting principles.

**ENTERPRISE RISK SERVICES**

The Firm provides internal audit services both on adhoc and retainership basis based on the scope of work assigned by client. Moreover, the Firm is fully geared up to assist its clients in establishment / setting up of an Internal Audit Department.

The firm is also providing services of diagnostic analysis of internal control with an emphasis on improving the system. In addition, forensic accounting and fraud investigations are also conducted through this service group.



**SPECIAL PURPOSE AUDITS**

Firm is uniquely qualified to serve the special audit needs of both national and international clients, and reports on the financial statements of public and private corporations in accordance with the directives of clients and in accordance with the generally accepted auditing and accounting principles.

Firm can provide specialized audit services in the following areas:

**1. INSURANCE:**

- \* Review of Insurance Policies in order to ensure proper coverage of the risk.
- \* Audit of loss of profit and loss of advance profit consequent upon insurance losses.
- \* Audit of fidelity insurance cases.
- \* Audit of Banker's Blanket and or All Risk insurance, both pre-insurance and past losses evaluation.
- \* Valuation and revaluation of assets and liabilities including fixed assets.

Special audit under the Insurance Act.

**Others**

Provident Funds

Gratuity Funds

Workers Profit Participation Fund

PALPA - AIP-6

**TAXATION AND LEGAL ADVISORY****a) SALES TAX:**

Pre as well as post sales tax audits

**b) INCOME TAX:**

Income Tax withholding tax audits.  
Income Tax assessment and audits.

**c) The Firm handles all tax law and company law matters of clients and renders the following services: -**

- Preparation and submission of various income tax, wealth tax and sales tax returns.
- Finalization of income tax, wealth tax and sales tax assessments.
- Representation before the Appellate Authorities for appeal matters.
- Income and Sales Tax audits on behalf of the clients

**d) CORPORATE AFFAIRS**

- Formation of new companies.
- Preparation of prospectuses.
- Floatation of shares, TFC's, etc.
- Finalization of Memorandum and Articles of Association.
- Negotiations with financial institutions for arrangement of long term and short term loans.
- Maintenance of statutory books and compliance with company law requirements.
- Dealing with all corporate issues relating to:
  - o Leasing Companies
  - o Investment Companies & Investment Advisers
  - o Modaraba Companies

## Experience

## 3

- o Assets Management Companies
- o Credit Rating Companies
- o Venture Capital Companies
- o Fund Managers
- o Monopolies & Restrictive Trade Practices
- o Provident Funds
- o Workers Profit Participation Fund.

**INFORMATION TECHNOLOGY (IT)**

Keeping pace with the rapidly increasing use of computers and data processing techniques by businesses and professional organizations, our firm has developed a **SOFTWARE DEVELOPMENT** support capability as an integral part of the firm's Management Advisory Services.

In providing client this support, the firm is prepared to direct the development of a complete system as well as to provide assistance and direction in addressing one or many of the components that make up an entire system.

The firm is prepared to assist clients in the following areas :-

**Identification of software Requirement** Analysis of client operating and information systems, with special emphasis on problem areas, to identify the software requirements and determine the approach to be followed.

**System Design** Definition of the scope, capabilities and limitations of data processing as it relates to client requirements.

Design general systems and establish basic hardware and software parameters.

**Evaluation** Evaluation of hardware and systems specifications as proposed by EDP equipment manufacturers and services.

Recommendation of the hardware and system best suited to the needs of the client and modification of the recommended equipment and detailed systems as required.

Evaluation of accounting and management controls to be included in a proposed system or present in an existing EDP system.

Evaluation of overall effectiveness of existing EDP system.

**Implementation** Direction of efforts necessary to complete implementation of EDP project: evaluation and selection of management and technical personnel, establishment of installation timetable, assistance in

developing detailed systems flow for specific applications, review of programs, development of conversion and parallel run procedures, availability of support capabilities to assist clients in solving EDP problems as they arise.

### Education

Education and orientation of client personnel in data processing concepts or techniques.

Explanation of the capabilities and limitations of EDP and the responsibilities of the user in a successful installation.

The education process is indicated for clients who are planning for a computer well in the future as well as for those who are considering a computer in the short range.

Riaz Ahmad, Saqib, Gohar & Company has already developed the following software, which is being used at the various institutions very successfully. These software include:

- General Ledger
- Accounts Receivable
- Accounts Payable
- Inventory
- Payroll           -     General  
                          -     Mining Industry
- Provident Fund
- Rent Management Accounting
- Transport Fleet Management
- Bar Council Membership Management
- Fixed Assets Management
- Branch Accounting with consolidated accounts.

All the above modules can be integrated with each other and can also be operated by multi-user.

These softwares have been developed using Access SQL Server as database while in front end Visual Basic has been used.

**MANAGEMENT ADVISORY SERVICES (MAS)**

The Firm is acutely aware of the need to provide consulting and technical services under a total client service concept. Our capabilities are under a constant state of refinement and review to assure clients that available services are in keeping with the progress of industry and the requirements of tomorrow. Our policy is to accept engagements only in fields in which we are qualified.

**PHILOSOPHY OF THE FIRM REGARDING MAS**

**Riaz Ahmad, Saqib, Gohar & Company** has developed its own MAS Department. It remains the intention of the Firm to promote good management practices among its clients by continuing its early stress on management advisory services (MAS) and by extending the scope of services offered to meet evolving needs.

While MAS is a distinct department within the firm, the total practice is integrated in accordance with the desires of clients. The integrated firm concept calls for the best in communication and cooperation between MAS personnel and the rest of the firm.

In general, terms the primary objectives of Management Advisory Services are to assist clients in the search for solutions to management problems and to assist them to increase their profitability.

The MAS Department carries out assignments within the capabilities, qualifications and experience of its personnel and consistent with the policies set forth by the firm. MAS personnel act in both a line and staff capacity. On assignments other than for audit clients, MAS directors and principals maintain full time positions and responsibility. This includes initial client contact, proposal preparation, scheduling and the full conduct of the engagement including presentation of reports.

The MAS Department is organized according to broad consulting functions, which include: -

**Financial Management and Controls** Including financial analysis, merger and acquisition evaluation, cost and budgetary controls, management reporting systems.

**Economic Feasibility Studies** Including studies conducted for the purpose of determining the market for a service or a product and the economic feasibility of the development proposed to meet the market needs.

**Systems and Procedures** Including paperwork simplification, forms design, procedures manuals, installation of manual and mechanical accounting systems with the objective of improving the systems for accounting and management information.

**Operational Studies**

Including work measurement, production planning and scheduling systems, improved inventory control techniques, plant and warehouse layout and work flow and other material handling capabilities.

Development of business plans and profit improvement program.

**Impact Studies**

Including cost impacts, market impacts, economic impacts, strengths and weaknesses analysis, best use studies.

**Organization Studies and Personnel Management**

Including studies of organization structure, review of personnel policies, staffing studies, job evaluation, wage and salary review, retirement plans and executive recruiting.

**Applied Research**

Which assures that **Riaz Ahmad, Saqib, Gohar & Company** has a continuous stream of new knowledge, and new uses of existing knowledge, to solve the management problems, which constantly arise, and to meet new conditions as they evolve.

MAS specialists are prepared to make distinctive contributions to audit engagements by reason of their backgrounds and skills. Among the responsibilities they are specially well able to handle are these:-

- Calculation of SWAP ratio for shares.
- Due Diligence Studies.
- Inventory valuation, particularly when there are questions concerning product stability, obsolescence or percentage completion of in process items.
- Systems reviews, internal control surveys, and evaluation of EDP system controls.
- Audit procedures for computer-prepared records.
- Statistical sampling of attributes or values in auditing.
- Preparation or review of management letters.
- Review of forecasting and budgeting methods.
- Evaluation of business for proposed take over.

**MANAGEMENT AUDITS/  
OPERATIONAL AUDITS**

Including internal control / cost control oriented review of all operating procedures, design and implementation of procedural tests to evaluate the adherence to prescribed procedures and operating effectiveness.

We are prepared to supply one time or continuing support in the foregoing areas. The firm's broad experience in management consultancy augmented by specialized EDP staff has resulted in a client service applicable to a variety of problems.

We carry a diversified portfolio representing all major segments of economy. Our business clients vary in size from the newly established to multi-million dollars private and public concern.

RASG and its partners have substantial experience in undertaking

- (1) Audit & Assurance Services Engagements;
- (2) Enterprise Risk Services Assignments;
- (3) Taxation & Legal Advisories;
- (4) Management Advisories; and
- (5) Software Development

for number of entities belonging to as diversified sectors as

- ✚ Advertising & Media
- ✚ Aviation and Flight Kitchen
- ✚ Cables and Electronic goods
- ✚ Chemicals and allied
- ✚ Communications and Courier
- ✚ Consultants
- ✚ Education
- ✚ Engineering, Fuel and Power Generation
- ✚ Financial Institutions/NBFC's/ brokerage houses
- ✚ Food and allied
- ✚ Governmental Authorities/Corporations
- ✚ Information and Technology
- ✚ Insurance
- ✚ Iron & Steel
- ✚ NGOs
- ✚ Paper & Board
- ✚ Pharmaceutical
- ✚ Sugar, Rice & Cement
- ✚ Textile, Jute and Leather Sector
- ✚ Traders
- ✚ Travel Agents, Clearing Agents, Cargo Agents, Freight Forwarders, Transporters, etc.
- ✚ Trusts, Foundations, Funds, Hospitals, Parks, Clubs & Associations

**A detailed sector-wise list of clients is also enclosed at Annexure I.**



A dedicated team of professionals specializing in different areas is the key to our success. A close contact is maintained with clients at the highest level of management. The clients are constantly kept abreast about the rapidly changing business environment through counseling, publications, circulars and memos all the year around. Our team includes:

Partners	04
Chartered Accountants (including Partners)	05
Other Professionals	11
Trainee Students (Registered & Unregistered)	60
Others	10

**Cvs of Key Personnel are enclosed at Annexure II.**

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**List of Client****I****ADVERTISING AND MEDIA**

- + Media Alliance (Private) Limited
- + Ravi Media (Private) Limited
- + Rohi Entertainment (Private) Limited
- + ARY Group
- + RBF Media & Marketing (Pvt.) Ltd.

**AVIATION AND FLIGHT KITCHEN**

- + Aviserv Limited
- + Air Travel Concept (Private) Ltd.
- + JDW Aviation (Private) Limited
- + Lahore Flying Club

**CABLES AND ELECTRONIC GOODS**

- + Domestic Appliances Limited
- + Imperial Electric Company (Private) Limited
- + Indus Wires & Cables Industries (Private) Limited
- + Johnson & Phillips (Pakistan) Limited
- + Johnson & Phillips Industries (Pakistan) Limited
- + Johnson & Phillips Transformers (Private) Limited
- + J & P EMO Pakistan (Private) Limited
- + Micro Electronics International (Private) Limited
- + Sony Pakistan (Private) Limited.

**CHEMICALS AND ALLIED**

- + Chempro Pakistan (Private) Limited
- + Crystal Seeds (Private) Limited
- + Farhan Company
- + Farrukh Commodities (Private) Limited

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**List of Client****I**

- ✚ Mandiwalla Masuser Plastic Industries Limited - chemicals
- ✚ Pakistan PVC Limited
- ✚ Precision Rubber Products Limited
- ✚ Sind Alkalis Limited

**COMMUNICATIONS AND COURIER**

- ✚ Chenab Communications (Private) Limited
- ✚ Cosmos Communications (Private) Limited
- ✚ Gates Limited
- ✚ Lokvirsa Communications (Private) Limited
- ✚ Maxipage Limited
- ✚ Millitel (Private) Limited
- ✚ Sitar Communications (Private) Limited
- ✚ Telebell Communication (Private) Limited
- ✚ Total Telecom (Private) Limited
- ✚ TCS Group

**CONSULTANTS**

- ✚ Adept (Private) Limited
- ✚ BMB Management Consulting for Development, Netherlands
- ✚ Business & Professional Management Services (Private) Limited
- ✚ Consultant & Consultants (Private) Limited
- ✚ JK Agri Solutions (Private) Limited
- ✚ M.A.B. Services (Private) Limited
- ✚ Majaz Corporation (Private) Limited
- ✚ Maricon Consultants (Private) Limited
- ✚ N Y Associates (Private) Limited
- ✚ Professional Services (Private) Limited
- ✚ S. C. Associates (Private) Limited
- ✚ Total Stock Management Services (Private) Limited
- ✚ The Practitioners Management Consultants (Private) Limited
- ✚ Vital Capital Markets (Private) Limited

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# List of Client

# I

## EDUCATION

- ✚ Asia Pacific Information Management Services (Private) Limited
- ✚ City Asia Pacific Institute of Information Technology (Private) Limited
- ✚ Ideal Creations (Private) Limited
- ✚ Ideal Solutions (Private) Limited
- ✚ Info Train
- ✚ Institute of Textile Technology & Management Foundation
- ✚ Rhodene (Pvt.) Ltd.
- ✚ School of Excellence
- ✚ The City Schools (Private) Limited
- ✚ GC University Lahore

## ENGINEERING, FUEL AND POWER GENERATION

- ✚ AA Enterprises (Private) Limited
- ✚ AB Engineering (Private) Limited
- ✚ ABM Industries (Private) Limited
- ✚ Adaptive Technologies (Private) Limited -
- ✚ Appliances Industries Pakistan (Private) Limited
- ✚ Aremai Petroleum Limited
- ✚ Associated Textile Engineers (Private) Limited
- ✚ Business Express (Private) Limited
- ✚ Ejaz Energy Limited
- ✚ Gul Ahmed Energy Limited
- ✚ JDW Power (Private) Limited
- ✚ OSLO Electro Mechanical Works
- ✚ Pakistan Card Clothing Co. (Private) Limited
- ✚ Pak Hero Industries (Private) Limited
- ✚ Pakistan Motor Car Company (Private) Limited
- ✚ Republic Motors (Private) Limited
- ✚ Sabah Shipyard (Pakistan) Limited
- ✚ Sapphire Power Generation Limited

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**List of Client****I**

- ✚ Sind Engineering (Private) Limited
- ✚ Sui Northern Gas Pipelines Limited
- ✚ TDC Vehicles Engineering (Private) Limited
- ✚ Thermax Pakistan (Pvt.) Ltd.
- ✚ United Textec (Private) Limited
- ✚ Waheed Engineering Company

**FINANCIAL INSTITUTIONS / NBFC'S / BROKERAGE HOUSES**

- ✚ Alliance Capital Partners (Private) Limited
- ✚ AMS Brokerage (Private) Limited
- ✚ AMZ Securities (Private) Limited
- ✚ Bank AlFalah Limited
- ✚ Bank Islami Pakistan Limited
- ✚ Barclays Bank
- ✚ Burj Bank Limited
- ✚ Burj Capital Pakistan (Private) Limited
- ✚ Capital Assets Leasing Corporation Limited
- ✚ Citibank N.A
- ✚ Crescent Brokerage & Investment Services Limited
- ✚ Crescent Investment Bank Limited
- ✚ Dubai Islamic Bank Limited
- ✚ English Leasing Limited
- ✚ Equity Participation Fund
- ✚ Escort Capital Market Ltd.
- ✚ Escort Investment Bank Ltd.
- ✚ Faysal Bank Limited
- ✚ First Equity Modaraba
- ✚ Foundation Securities Ltd.
- ✚ Financial Markets Association of Pakistan
- ✚ Habib Bank Limited
- ✚ International Asset Management Company Limited
- ✚ International Housing Finance Limited

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**List of Client****I**

- ✚ Invest Capital & Securities (Private) Limited
- ✚ Invest & Finance Securities Limited
- ✚ Invisor Securities (Private) Limited
- ✚ Investedge (Private) Limited
- ✚ Invest Capital Markets Limited
- ✚ Invest One Markets Limited
- ✚ Ismail Abdul Shakoor
- ✚ Javed Omer Vohra & Company Limited
- ✚ Khatoon Hajyani
- ✚ Meezan Bank Limited
- ✚ M.M.M. Commodities (Private) Limited
- ✚ National Bank of Pakistan
- ✚ Optimus Capital Management (Pvt.) Limited
- ✚ Optimus Markets (Pvt.) Limited
- ✚ Pakistan Industrial Development Financial Services (Private) Limited
- ✚ Progressive Securities (Private) Limited
- ✚ Prudential Investment Bank Limited
- ✚ Prudential Securities Limited
- ✚ Royal Management Services (Private) Limited
- ✚ Salman Services (Private) Limited
- ✚ Shajr Capital Pakistan (Private) Limited
- ✚ Silk Bank Limited
- ✚ Thakur & Gold Commodities Services (Private) Limited
- ✚ The Hong Kong and Shanghai Banking Corporation Limited
- ✚ United Bank Limited
- ✚ Zakheera.com (Private) Limited

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**List of Client****I****FOOD AND ALLIED**

- ✚ A. R. Ghee Mills Limited
- ✚ Alsa Trade (Private) Limited
- ✚ Asian Crawlers (Private) Limited
- ✚ Delish Foods (Pvt.) Ltd.
- ✚ Hijaz Industries (Private) Limited
- ✚ Ideal Distributors (Private) Limited
- ✚ JK Dairies (Private) Limited
- ✚ National Foods Limited
- ✚ Reyaz-o-Khalid Fisheries (Private) Limited
- ✚ Rima Cooking Oil Industries (Private) Limited
- ✚ Shah Latif Flour Mills (Private) Limited
- ✚ Super Star Dairy Farms (Private) Limited

**GOVERNMENTAL AUTHORITIES/CORPORATIONS**

- ✚ Airports Development Authority
- ✚ Civil Aviation Authority
- ✚ Civil Aviation Authority Officers Association
- ✚ Dow University of Health Sciences
- ✚ Government of Sindh – Department of Property Tax
- ✚ Hyderabad Development Authority
- ✚ Lasbela Industrial Estates Development Authority (LIEDA)
- ✚ Overseas Pakistanis Foundation
- ✚ Pakistan Defence Officers' Housing Authority
- ✚ Pakistan Automobile Corporation Limited
- ✚ Pakistan Gems & Jewelry Development Company
- ✚ PERAC
- ✚ P.I.D.C
- ✚ Port Qasim Authority

**INFORMATION AND TECHNOLOGY**

- ✚ Access Technologies
- ✚ Applied Network Technology (Private) Limited
- ✚ Computer Information Services (Private) Limited
- ✚ Imperial Soft (Private) Limited
- ✚ Mushko Electronics (Private) Limited
- ✚ Mushko Services (Private) Limited
- ✚ Naqshbandi Networks (Private) Limited
- ✚ Pakistan International Computers Limited

**INSURANCE**

- ✚ Agro General Insurance (Special Audit u/s 12/A of Insurance Act, 1938)
- ✚ Karachi Insurance Institute
  
- ✚ Pakistan Guarantee Insurance (Special Audit u/s 12/A of Insurance Act, 1938)
- ✚ Pak Resources Insurance Co. (Private) Limited (Special Audit u/s 12/A of Insurance Act, 1938)
- ✚ Sea Field Insurance Company Limited (Special Audit u/s 12/A of Insurance Act, 1938)

**IRON & STEEL**

- ✚ Abbas Steel Industries (Private) Limited
- ✚ Abbas Steel Limited
- ✚ Al - Abbas Steel (Private) Limited
- ✚ Indus Steel Pipes Limited
- ✚ Razik Engineering Industries (Private) Limited

**NGO's**

- ✚ Caritas – Faisalabad, Pakistan
- ✚ Child Care Foundation
- ✚ Children First



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**List of Client****I**

- ✚ Ghurki Trust Hospital
- ✚ Hamdard Foundation
- ✚ Indus Earth Trust
- ✚ Khairun Nisa Hospital Foundation
- ✚ Lodhran Pilot Project – a project funded by the World Bank, Japan Social Development Fund, etc.
- ✚ Marie Stopes Society
- ✚ Tareen Education Foundation
- ✚ War Against Rape
- ✚ Women Media Centre
- ✚ Women Development Program (Caritas) - Austria

**PAPER & BOARD**

- ✚ Ajwa Industries (Private) Limited
- ✚ Apple Paper Products (Private) Limited
- ✚ Various Importers of Paper, Board and allied products
- ✚ Allied Graphics Services
- ✚ Colour Scan Graphic Services
- ✚ Hilal Graphic Equipment Corporation
- ✚ Multi Pack Limited
- ✚ Paksaco Limited
- ✚ Web Converters (Private) Limited

**PHARMACUETICAL**

- ✚ Century Pharmaceuticals (Pvt.) Ltd.
- ✚ GLAXOSMITHKLINE
- ✚ Life Care Research Laboratories (Private) Limited
- ✚ Pakistan Meditex Limited
- ✚ Pentax Pharmaceutical
- ✚ Pharmark (Private) Limited
- ✚ Prix Pharmaceutical (Pvt.) Ltd.

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**List of Client****I****SUGAR, RICE & CEMENT**

- ✚ Abdullah Shah Ghazi Sugar Mills Limited
- ✚ Associated Cement Rohri Limited
- ✚ Bari Rice Mills Limited
- ✚ Faqir Sons (Private) Limited
- ✚ Deharki Sugar Mills (Private) Limited
- ✚ Javedan Cement Limited
- ✚ Ghotki Sugar Mills (Private) Limited
- ✚ Haq Bahu Sugar Mills (Private) Limited
- ✚ JDW Sugar Mills Limited
- ✚ Macca Sugar Mills (Pvt.) Ltd.
- ✚ Mahmood (Private) Limited
- ✚ Tandlianwala Sugar Mills Limited
- ✚ United Sugar Mills Limited

**TEXTILE, JUTE AND LEATHER SECTOR**

- ✚ Adil Textile Mills Limited
- ✚ Al-Hamra Texflow (Private) Limited
- ✚ Amin Fabrics Limited
- ✚ Asian Leather Industries (Private) Limited
- ✚ Bismillah Industries (Private) Limited
- ✚ Bismillah Polytex (Private) Limited
- ✚ Chandni Cotton Textile Mills (Private) Limited
- ✚ Ejaz Fabrics (Private) Limited
- ✚ Ejaz Spinning Mills Limited (I-II)
- ✚ Ejaz Weaving Mills Limited
- ✚ Grand Leisure Corporation (Private) Limited
- ✚ GRQ (Private) Limited

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**List of Client****I**

- ✚ Gulberg Textile Mills Limited
- ✚ Gulistan Group of Companies
- ✚ Gulknit (Private) Limited
- ✚ Immi Garments (Private) Limited
- ✚ Imran Spinning Mills Limited
- ✚ International Clothing Company (Private) Limited
- ✚ International Knit Industries (Private) Limited
- ✚ Leisure Apparels (Private) Limited
- ✚ Master Industries (Private) Limited
- ✚ N.A.S.S.R Industries (Private) Limited
- ✚ Pakistan Textile City Limited
- ✚ Professional Weavers (Private) Limited
- ✚ Rauf Apparels (Private) Limited
- ✚ Rauf Textile and Printing Mills Limited
- ✚ Reysheen (Private) Limited
- ✚ Rossette Industries Garments (Private) Limited
- ✚ S.S. Weaving
- ✚ Saba Textiles (Private) Limited
- ✚ Sapphire Group of Companies
- ✚ Sehr Textile Mills (Private) Limited
- ✚ Shalimar Fabrics Limited
- ✚ Shahdadt Textile Mills Limited
- ✚ Sunny Knitwear (Private) Limited
- ✚ Talpur Textile Mills
- ✚ Tamachi Weaving (Private) Limited
- ✚ Textilers (Private) Limited
- ✚ Transasia Enterprises
- ✚ Unibro Industries (Private) Limited

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**List of Client****I****TRADERS**

- ✚ Associated Textile Consultants (Private) Limited
- ✚ Commodities Global Services (Private) Limited
- ✚ S. S. International
- ✚ Societe Generale (Private) Limited

**TRAVEL AGENTS, CLEARING AGENTS, CARGO AGENTS, FREIGHT FORWARDERS, TRANSPORTORS, ETC.**

- ✚ Asia logistics (Private) Limited
- ✚ Bahria Tankers (Private) Limited
- ✚ Globe Cargo Logistics Pakistan (Private) Limited
- ✚ International Cargo Services (Private) Limited.
- ✚ International Customer Services
- ✚ Kalpak (Private) Limited
- ✚ New Haji Abbas Goods Transport Co.
- ✚ Rehmat Shipping Services (Private) Limited
- ✚ Scanwell Freight Express Pakistan (Private) Limited
- ✚ Slogias Promoters (Private) Limited
- ✚ TSAKOS Shipping
- ✚ U.F. Enterprises (Private) Limited

**TRUSTS, FOUNDATIONS, FUNDS, HOSPITALS, PARKS, CLUBS & ASSOCIATIONS**

- ✚ Baitul Ilm Trust
- ✚ Disney Land Disney World (Private) Limited
- ✚ Doctors' Hospital
- ✚ Ghurki Trust Hospital
- ✚ Islamic Welfare Trust
- ✚ Karachi Laboratories
- ✚ Karachi Port Trust
- ✚ Pakistan Iron & Steel Merchants Association
- ✚ Pakistan National Council for UWC
- ✚ Pakistan Silk & Rayon Mills Association
- ✚ Pakistan Steel Re-Rolling Mills Association
- ✚ (PALPA) Pilots' Occupational Disability Fund Trust

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**List of Client****I**

- ✚ Sindh Bar Council
- ✚ Telegraph And Telephone (Employees Housing Society)
- ✚ Thatta Chamber of Commerce

**MISCELLANEOUS**

- ✚ Amber Refinery (Private) Limited
- ✚ Amber Energy (Private) Limited
- ✚ ANC Foundation Inc. (USA)
- ✚ Captain Poultry Complex (Private) Limited
- ✚ Coral Communications (Private) Limited
- ✚ EMCO Industries Limited
- ✚ Envicon (Private) Limited – Construction
- ✚ Expo Centres Limited - Exhibition
- ✚ Film Factors (Private) Limited
- ✚ Film Makers (Private) Limited
- ✚ GW Exim (Private) Limited
- ✚ Hawks International
- ✚ Imaging System & Supplies (Private) Limited
- ✚ Interlink Trading Services
- ✚ M.Z Industries (Private) Limited
- ✚ RTR (Private) Limited
- ✚ Minhal (Private) Limited -HYPERMARKET
- ✚ Mohammad Amin Brothers (Private) Limited - MINING
- ✚ National Consumer Services (Private) Limited – Hire purchase
- ✚ Nourbiz (Private) Limited
- ✚ Saiban (Private) Limited
- ✚ SAS Enterprises (Private) Limited
- ✚ Service Sales Corporation (Private) Limited
- ✚ Shalimar Construction Co. (Private) Limited - CONSTRUCTION
- ✚ Tax Master (Private) Limited
- ✚ Trade Masters
- ✚ Fazal Dins' Pharma Plus – A chain of pharmacies



# Profiles of Key Personnel

## CVs of Key Personnel

## II



<b>List</b>	<b>Designation</b>	<b>Page #</b>
<b>Mr. Riaz Ahmad – FCA, FCA (England &amp; Wales)</b>	<b>Senior Partner</b>	<b>1</b>
<b>Mr. Gohar Manzoor - FCA, FCMA</b>	<b>Managing Partner</b>	<b>2</b>
<b>Mr. Muhammad Ali Rafique - ACA</b>	<b>Partner</b>	<b>3</b>
<b>Mr. Shahid Kamran Khan - ACA</b>	<b>Partner</b>	<b>4</b>
<b>Mr. Abdul Bari Khan - MBA</b>	<b>Executive Director</b>	<b>5</b>
<b>Mr. Amjad Mehmud - MBA</b>	<b>Executive Director</b>	<b>6</b>
<b>Mr. Fareed Hussain Siddiqui – B.Com, ITP</b>	<b>Senior Manager</b>	<b>7</b>

## RIAZ AHMAD

✚ In Practice since 1955 and is founder of M/s Riaz Ahmad & Co (RACO). He founded RASG in 1995 after his retirement from RACO. He is presently working as Senior Partner.

### Expertise

- ✚ External Audits
- ✚ Internal Audits
- ✚ System Audits
- ✚ Fraud Examination
- ✚ Due Diligence
- ✚ Business Process Re-engineering
- ✚ Business Process Outsourcing
- ✚ Business Plan
- ✚ Financial and Marketing Feasibilities

### Sector-wise Experience

- ✚ Automobile Sector
  - ✚ Corporation
  - ✚ Cement
  - ✚ Development Sector including NGOs
  - ✚ Engineering and Allied
  - ✚ Financial Sector
  - ✚ Government Sector (including Regulatory and Development Authorities and Autonomous Corporations)
  - ✚ Insurance Sector
  - ✚ IT Sector
  - ✚ Leasing Sector
  - ✚ Power & Energy Sector
  - ✚ Sugar Manufacturers
  - ✚ Textile Sector
- and various other manufacturing sectors.

### Professional qualifications

- ✚ FCA (Pakistan)
- ✚ FCA (England & Wales)

### Other memberships:

- ✚ Management Association of Pakistan.
- ✚ Karachi Gymkhana
- ✚ Sind Club
- ✚ Defence Authority Club Lahore
- ✚ Lahore Businessmen Association for Rehabilitation of Disabled.

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[rasglhr@rasgco.com](mailto:rasglhr@rasgco.com)



## GOHAR MANZOOR

- ✦ **Managing Partner of Riaz Ahmad, Saqib, Gohar & Co., (Chartered Accountants) since establishment of the firm in 1995. He is presently working as Managing Partner.**

### Expertise

- ✦ External Audits
- ✦ Internal Audits
- ✦ System Audits
- ✦ Fraud Examination
- ✦ Diagnostic Analysis
- ✦ Due Diligence
- ✦ Business Process Re-engineering
- ✦ Business Process Outsourcing
- ✦ Acquisitions
- ✦ Listings and other Corporate Consultancy
- ✦ Direct Taxes including Double Taxation
- ✦ Business Plan and Valuations
- ✦ Financial and Marketing Feasibilities
- ✦ Fixed Assets Register and Maintenance

### Sector-wise Experience

- ✦ Airlines
- ✦ Brokerage Houses
- ✦ Corporation
- ✦ Cement
- ✦ Chemical Manufacturers
- ✦ Construction Sector
- ✦ Development Sector including NGOs
- ✦ Engineering and Allied
- ✦ Financial Sector
- ✦ Government Sector
- ✦ Insurance Sector
- ✦ IT Sector
- ✦ Leasing Sector
- ✦ Power & Energy Sector
- ✦ Sugar Manufacturers
- ✦ Public Utilities
- ✦ Textile and various other manufacturing sectors.

### Professional Track

**Riaz Ahmad, Saqib, Gohar & Co.,  
Chartered Accountants, Pakistan  
(A member firm of AGN International  
Ltd.'s network)**

**Proprietor, Gohar Manzoor & Co.,  
Chartered Accountants  
1989 - 1995**

### Professional qualifications

- ✦ FCA
- ✦ FCMA

### Other memberships:

- ✦ Defense Authority Country & Golf Club, Karachi.
- ✦ Defense Authority Sunset Club, Karachi.
- ✦ Lahore Businessmen Association for Rehabilitation of Disabled.
- ✦ Karachi Income Tax Bar Association

## MUHAMMAD ALI RAFIQUE

✚ **Joined Riaz Ahmad, Saqib, Gohar & Co., Chartered Accountants (RASG) in 2009 and working as a Partner since 2010.**

### Expertise

- ✚ External Audits
- ✚ Internal Audits
- ✚ System Audits
- ✚ Fraud Examination

### Sector-wise Experience

- ✚ Aviation
- ✚ Chemicals
- ✚ Communication
- ✚ Construction
- ✚ Dairies
- ✚ Educational Institutions
- ✚ Food & Beverages
- ✚ Footwear and Leather
- ✚ Hospital
- ✚ Hotels
- ✚ Media & Entertainment (Public Sector)
- ✚ Mining & Exploration
- ✚ Power & Generators
- ✚ Retails and Wholesale
- ✚ Sugar

### Professional Track

**Riaz Ahmad, Saqib, Gohar & Co.,  
Chartered Accountants, Pakistan  
(A member firm of AGN  
International Ltd.'s network)  
Since 2009**

**S.M. Masood & Co.  
Chartered Accountants – A member  
of NEXIA International  
Senior - Audit and Advisory Business  
Services  
Sept- 2004 to Sept - 2008**

### Professional qualifications

- ✚ ACA

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**SHAHID KAMRAN KHAN**

- ✦ Working as a Partner in Riaz Ahmad, Saqib, Gohar & Co., Chartered Accountants (RASG) since 2010.

**Expertise**

- ✦ External Audits
- ✦ Internal Audits
- ✦ Taxation
- ✦ System Audits
- ✦ Fraud Examination

**Sector-wise Experience**

- ✦ Brokerage Houses
- ✦ Chemical Manufacturers
- ✦ Petroleum
- ✦ Financial Sector (including Commercial Banks and Investment Banks)
- ✦ Insurance Sector
- ✦ Leasing Sector
- ✦ Pharmaceutical Sector
- ✦ Power & Energy Sector

**Professional Track**

**Riaz Ahmad, Saqib, Gohar & Co.,**  
*Chartered Accountants, Pakistan*  
*(A member firm of AGN International Ltd.'s network)*  
*Since April 2010*

*A.F. Ferguson & Co.*  
*Chartered Accountants,*  
*Karachi, Pakistan*  
*Trainee – Supervising Senior*  
*June 2003 to March 2010*

**Professional qualifications**

- ✦ ACA

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**ABDUL BARI KHAN**

- ✦ Working as an Executive Director in Riaz Ahmad, Saqib, Gohar & Co., Chartered Accountants (RASG) since 2010.

**Expertise**

- ✦ Negotiations and finalization of Joint Venture Agreements with Foreign Partners.
- ✦ Deal with Privatization of Companies
- ✦ Liquidation Law
- ✦ Company Law.

**Sector-wise Experience**

- ✦ Manufacturers
- ✦ Cement Industry
- ✦ Automobile industries
- ✦ Insurance sector
- ✦ Government Sector

**Professional Track**

**Riaz Ahmad, Saqib, Gohar & Co.,**  
*Chartered Accountants, Pakistan*  
*(A member firm of AGN International Ltd.'s network)*  
*Since 2010*

*Pakistan Industrial Development Corporation (PIDC)*

**Professional qualifications**

- ✦ M.B.A - IBA
- ✦ Diploma in Management Control & Information System

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**AMJAD MEHMUD**

- ✚ Working as an Executive Director in Riaz Ahmad, Saqib, Gohar & Co., Chartered Accountants (RASG) since 2008.

**Expertise**

- ✚ Work on areas for new investments and play a leading role in various project feasibility studies as well as Managerial Consultancies.
- ✚ Gained wide experience by successfully handling a variety of customers in different industries.

**Sector-wise Experience**

- ✚ Manufactures
- ✚ Petroleum
- ✚ Consultants

**Professional Track**

**Riaz Ahmad, Saqib, Gohar & Co.,**  
*Chartered Accountants, Pakistan*  
*(A member firm of AGN International Ltd.'s network)*  
*Since 2008*

*Various industrial organization*

**Professional qualifications**

- ✚ M.B.A - IBA
- ✚ M.Sc. Chemistry
- ✚ Lead Auditor ISO 9000

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## FAREED HUSSAIN SIDDIQUI

- ✦ Working as Senior Manager – Taxation in Riaz Ahmad, Saqib, Gohar & Co., Chartered Accountants (RASG) since 1998.

### Expertise

- ✦ Direct and Indirect Taxes
- ✦ Double Taxation Treaties

### Sector-wise Experience

- ✦ Advertisement and Media Sector
  - ✦ Automobile Sector
  - ✦ Brokerage Houses
  - ✦ Cement
  - ✦ Chemical Manufacturers
  - ✦ Construction Sector
  - ✦ Corporation
  - ✦ Courier Sector
  - ✦ Engineering and Allied
  - ✦ Engineering Consultancy Companies
  - ✦ Financial Sector
  - ✦ IT Sector
  - ✦ Leasing Sector
  - ✦ Logistics Sector
  - ✦ Pharmaceutical Sector
  - ✦ Power & Energy Sector
  - ✦ Sugar Manufacturers
  - ✦ Telecommunications Sector
- and various other manufacturing sectors.

### Professional Track

**Riaz Ahmad, Saqib, Gohar & Co.,**  
Chartered Accountants, Pakistan  
(A member firm of AGN International Ltd.'s network)

**M/s. Rizwani & Co.**  
(Chartered Accountants)  
Assistant Tax Manager  
1992 - 1998

### Professional qualifications

- ✦ B.Com
- ✦ ITP

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